

Precondition for admission to the program

The right to learn at graduate course has a person having at least a Bachelor or equivalent academic degree who is enrolled on the basis of the results of the Master's Exams (General Master's Exam / Tests defined by GTU in English). Examination issues / tests will be posted at the website of GTU Educational Department <http://www.gtu.ge> at least one month before exams. Enrolment on the program without passing the Master's Exams can be made by the regulation of Ministry of Education and Science of Georgia.

The purpose of the program

To prepare specialists competitive in the labor market and strong managers with deep theoretical knowledge and practical skills in business field based on innovations, carrying out general humanitarian values, student-oriented teaching skills, Which will be able to assess the current socio-economic events and processes in the dynamic environment in accordance with the specific instructions.

Learning Outcomes and Competences (General and Sectoral)

Knowledge and understanding – The student has a deep and systematic knowledge of business administration field that gives the opportunity to develop new, original ideas. Namely: deeply aware of strategic, financial, marketing, innovative, time, project, sales and international management. Business Statistics and the methods of Business Research and Business Forecasting.

The student understands:

The ways of solve of the particular problems of Business Management and Administration

Applying knowledge – The student can operate in a new, unforeseen or multidisciplinary environment; orient in conflict and crisis situations; seek s new, original ways of solving complex problems; create strategy and make strategic decision; conduct a research independently by the latest methods and approaches;

Making judgments – The student can establish the reasoned conclusions on the basis of critically analysis of complex and incomplete information, including the latest research; the innovative synthesis of information based on data obtained; make decision and realization independently; Ability to formulate grounded conclusions based on the assessment of economic environment impact.

Communication skills – The student can argue about business administration and forecasting, business statistics and research methods, make conclusions and presentations in accordance with the standards of academic honesty with the academic or professional community; communicate with foreigners, professionals as well as with non-professionals by using of strategy and technique of Producing concise, logical and effective written messages; use modern information technologies in delivering adequately compressed and well-organized written information to the recipient.

Learning skills – The student has ability to manage independently and understand the peculiarities of the learning process of business administration and forecasting, strategic, innovative and time management; to plan the further studies as needed

Values – The students can evaluate his/her and the others relations to the values of professional and business activity, company's values, organizational culture and social responsibility that are necessary for the positioning on the market and contribute to the establishment of new values.

Student knowledge assessment system

Grading system is based on a 100-point scale.

Positive grades:

- (A) - Excellent - the rating of 91-100 points;
- (B) – Very good - - the rating of 81-90 points
- (C) - Good - the rating of 71-80 points
- (D) - Satisfactory - the rating of 61-70 points
- (E) - Enough - the rating of 51-60 points

Negative grades:

- (FX) - Did not pass - 41-50 points of rating, which means that the student needs more work to pass and is given the right to take the exam once more with independent work;
- (F) – Failed - 40 points and less, which means that the work carried out by the student is not enough and he/she has to learn the subject from the beginning.

For Student's assessment are used the forms which determines a specific share in the final grade: Maximum points of midterm evaluation - 60, including: Maximum points of current activity - 30, Minimum total points of positive evaluation - 15 points; Maximum points of midterm exam - 30, minimum positive points - 15 points; The maximum points of the final exam - 40, the minimum positive points - 20.

The additional exam is held at least 5 days after the announcement of the final exam results. The scores on the final exam are not added to the scores on the additional exam.

The Syllabus provides the relevant forms and methods of assessing the student's knowledge. Describe the relevant methods, criteria and scales of evaluation forms. Assessment rule of research component is given on the university website

<http://gtu.ge/>

List of study courses linked to credits

Nº	Course Title	Credit
1.	Business English	6
2.	International Marketing	6
3.	Financial Management	6
4.	Marketing Management	6
5.	Business-statistics	6
6.	International Management	6
7.	Project management	4
8.	Research Methods	5
9.	Innovative Management	5
10.	Sales Management	5
11.	HR strategic management	5
12.	Strategic management	6
13.	Logistics	4
14.	Organizational management	5
15.	Production practice in Business Administration	10

	Elective courses	
16.	Time management	5
17.	Tourism Business	5
18.	Business forecasting	5
	Accomplishment and Defense of Master's Thesis	30